	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	1,990.90	\$3,174.00	1	28,982.94	\$54,627.00	5	\$0.00	0.00%
A2a - Residential Coordinated Delivery	395.00	\$7,368.67	5	36,922.00	\$256,104.58	106	\$174,669.74	146.62%
A2b - Residential Conservation Services (RCS)	0.00	\$1,610.00	7	0.00	\$27,080.00	121	\$20,768.00	130.39%
A2c - Residential Retail	-4,349.14	\$42,810.00	18	-104,400.92	\$254,165.48	102	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$4,235.54	3	0.00	\$37,361.62	12	\$0.00	0.00%
Res Subtotal	-1,963.24	\$59,198.21	34.00	-38,495.98	\$629,338.68	346	\$195,437.74	
Res % of Total	-5.50%	16.59%	70.83%	-42.85%	41.67%	90.58%	53.74%	
B1a - Income Eligible Coordinated Delivery	33,734.00	\$286,884.12	11	28,395.74	\$431,747.35	17	\$72,328.70	596.92%
IE Subtotal	33,734.00	\$286,884.12	11.00	28,395.74	\$431,747.35	17	\$72,328.70	
IE % of Total	94.55%	80.42%	22.92%	31.61%	28.59%	4.45%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	3,909.36	\$10,666.77	3	109,968.35	\$166,808.38	13	\$95,913.81	173.91%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	0.00	\$0.00	0	-10,024.37	\$282,266.29	6	\$0.00	0.00%
C&I Subtotal	3,909.36	\$10,666.77	3.00	99,943.98	\$449,074.67	19	\$95,913.81	
C&I % of Total	10.96%	2.99%	6.25%	111.24%	29.74%	<b>4.97</b> %	26.37%	
Total	35,680.12	\$356,749.10	48	89,843.74	\$1,510,160.70	382	\$363,680.26	